

# Working with the Development Office

## How

- Identifying opportunities together
- Exploring contacts of faculties, service departments and the Development Office
- Understanding your priority areas, successes, expertise

## Why

- Secure funding for priorities
- Leveraging matched funding and research funds
- Identifying new ambassadors and contacts
- Engaging alumni

## Purpose

- Achieve growth for the University as a whole
- Alignment to Faculty and University strategies
- Build long term support and engagement with stakeholders and alumni